#### What is a Māori enterprise?

Māori enterprises	Entities	NZD billions	Percent
Māori self-employed	12,920	\$5.40	15%
Māori employers	2,690	\$20.80	57%
Māori collectives	5,906	\$10.60	29%
Total	21,516	\$36.80	100%

Nana et al. (2011a)

- A Māori enterprise is one which:
  - self-identifies as a Māori business,
  - has 50 per cent or more Māori ownership,
  - applies Māori values implicitly or explicitly and
  - contributes to collective Māori wellbeing.

Mika, Fahey and Bensemann (2018)

### Economy

### What is an economy?

- An economy is a system of actors (organisations, institutions, individuals etc) which interacts to produce and distribute goods and services.
- Economies traditionally have a geography, governance systems, institutions and an asset base.

- Māori economy is highly integrated withy the New Zealand economy
- Structure, dynamics and institutions of the Māori economy are not well defined.
- Māori view economy as integrating human, social, cultural, environmental and spiritual dimensions

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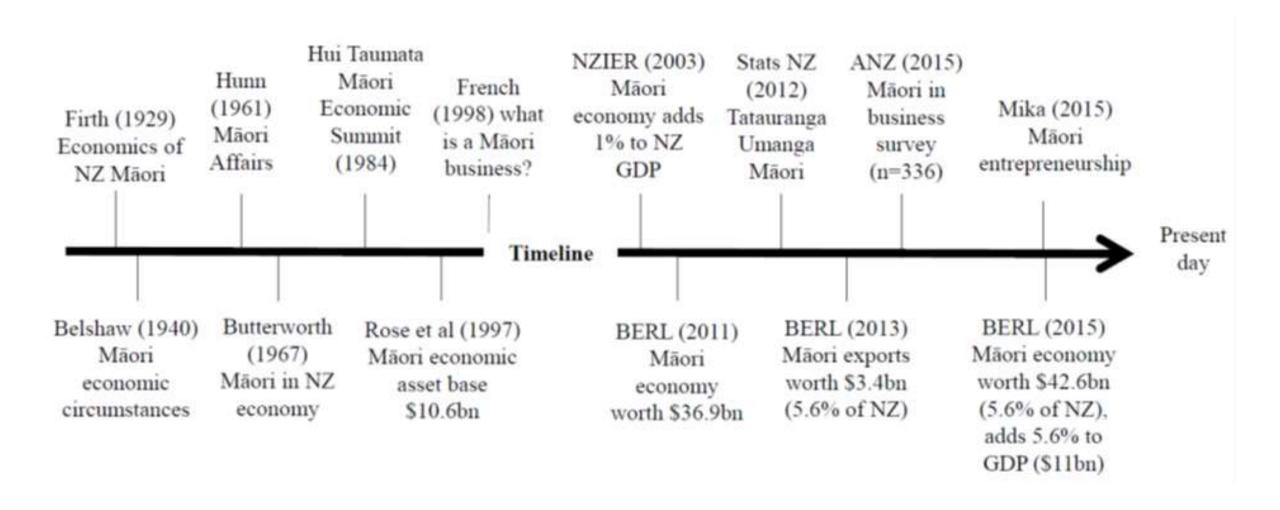
Global economy \$73.89 trillion USD GDP (\$10k GDP/capita) NZ economy \$173.75 billion USD **GDP** \$38k GDP/capita Māori economy \$11 billion GDP \$18k GDP/capita

What is the Māori economy?

"the assets owned and income earned by Māori – including collectively-owned trusts and incorporations, Māori-owned businesses (e.g., tourism, broadcasting, and the self-employed), service providers (especially in health and education), and the housing owned by Māori [and the] wages and salaries earned by Māori workers."

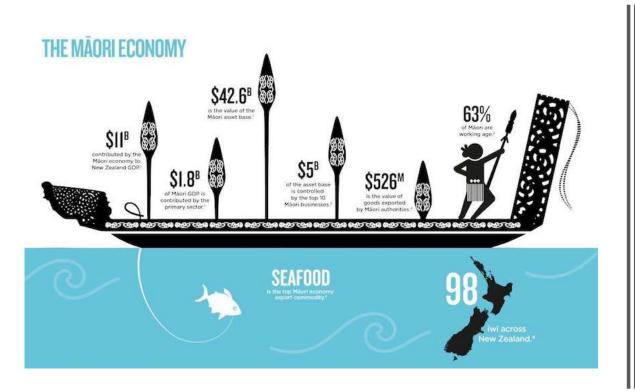
(NZIER, 2003, p. 7)

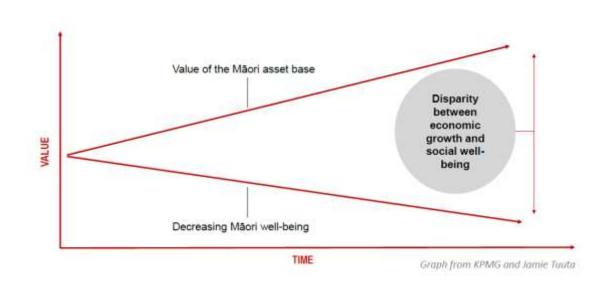
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Māori economy: Selected literature

#### Is Māori economic growth sufficient?





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#### Sustainable development

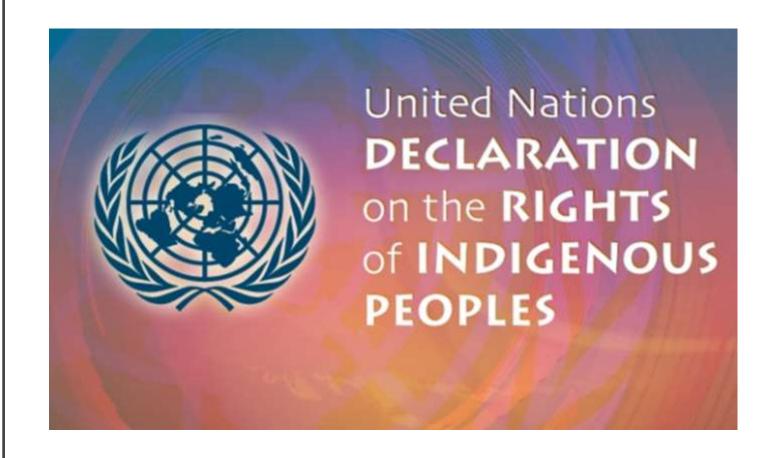
#### Treaty of Waitangi Feb 6, 1840

English text	Māori text
Article 1 Sovereignty ceded	Article 1 Kawanatanga (governance) ceded
Article 2 Māori property rights guaranteed	Article 2 Māori to retain 'tino rangatiratanga'
Article 3 Māori to enjoy full citizenship rights	Article 3 Equal rights with British subjects



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# The rights of Indigenous peoples



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#### Policy context



E RERE - EMPLOYMENT, RANGATAHI, ENTERPRISE, REGIONS, EDUCATION



# Role of government in enterprise assistance

- In theory
  - Non-neutral (hands-on) policy
  - Neutral (hands-off) policy
  - Private-public good elements
  - Evidence of market failure
  - Benefits outweigh costs
  - Evidence intervention will work
  - National or local support
  - Objective or subjective exchange

- In practice
  - There is a role for government
  - Provider-funder split remains
- Rationale for Māori assistance
  - Rights-based (treaty)
  - Equity-based (disparities)
  - Efficiency-based (efficacy)
  - Growth-based (outputs)

#### Māori marine economy









#### Māori agribusiness

#### Māori tourism



#### Conclusion

- Indigenous entrepreneurship expression of selfdevelopment
- This occurs within a development context and process
- Balancing cultural and commercial imperatives is a key challenge
- Sustainable development relies on managerialism and efficiency
- No satisfactory principle exists to balance tensions in sustainability
- Māori entrepreneurs are developing kaitiaki business models
- Role of government is to support indigenous entrepreneurs to be self-determining and sustainable.